

## MANAGEMENT LEARNING OUTCOMES

Name of the field of study: **MANAGEMENT**

Level: **Second-cycle**

Educational profile: **general academic**

Mode of study: **full-time and part time**

Number of semesters: **3 / 4**

Degree obtained by the graduate: **Master**

Number of ECTS: **90/120**

Field of science: **social sciences**

Leading scientific discipline: **management and quality sciences**

Symbols of field-related learning outcomes	Field-related learning outcomes	Reference to universal PQF characteristics	Reference to the characteristics of the second-cycle of the PQF for the appropriate level
<b>KNOWLEDGE: THE GRADUATE</b>			
<b>Z2 W01</b>	has in-depth knowledge of selected issues in management and quality sciences, economics and finances and location of these disciplines in the field of social sciences and their relationships with other scientific disciplines	P7U_W	P7S_WG
<b>Z2 W02</b>	has in-depth knowledge of new, main trends and directions of development in the disciplines of management and quality sciences and economics and finance, and also has theory-based knowledge of classical organisation and management concepts	P7U_W	P7S_WG
<b>Z2 W03</b>	has in-depth knowledge of selected facts and phenomena and their strategic management methods, including tools and techniques for analysing the operation of a company and examining its environment and rules related to the choice of an appropriate corporate strategy	P7U_W	P7S_WG

<b>Z2 W04</b>	has in-depth knowledge of the methodology of scientific research, including advanced research methods relevant to the discipline of management and quality sciences, as well as the principles of developing research tools and the use of statistical methods in business	P7U_W	P7S_WG
<b>Z2 W05</b>	has in-depth knowledge of selected issues in the field of team communication, principles and conditions of communication in intercultural organisational management and understands the psychological conditions of organisational behaviour	P7U_W	P7S_WG
<b>Z2 W06</b>	has in-depth knowledge of the importance of corporate social responsibility, its determinants and manifestations in management systems	P7U_W	P7S_WK
<b>Z2 W07</b>	has in-depth knowledge of the basic economic, legal and ethical conditions of the various types of professional activities relevant to the field of study of management, in particular related to organisational management, including public management	P7U_W	P7S_WK
<b>Z2 W08</b>	has in-depth knowledge of the basic principles of creation and opportunities for the development of different forms of entrepreneurship	P7U_W	P7S_WK
<b>Z2 W09</b>	has in-depth knowledge of selected commercial law provisions and the legal basis for concluding business contracts	P7U_W	P7S_WK
<b>Z2 W010</b>	has in-depth knowledge of selected principles for the protection of industrial property and respect for copyright	P7U_W	P7S_WK
<b>SKILLS: THE GRADUATE CAN</b>			
<b>Z2_U01</b>	conduct critical analysis, synthesis and creative interpretation of phenomena and processes in the organisation, using advanced theoretical approaches and research paradigms, and integrate knowledge from different fields to create innovative solutions to complex management problems	P7U_U	P7S_UW
<b>Z2_U02</b>	formulate simple research problems and verify hypotheses based on management knowledge, relevant information, critical analysis and can present information	P7U_U	P7S_UW
<b>Z2_U03</b>	select, use or develop appropriate methods and tools to describe and analyse the problems and areas of organisational activity and its environment, including advanced information	P7U_U	P7S_UW

	and communication techniques, performing managerial tasks and making decisions		
<b>Z2_U04</b>	prepare and analyse business contracts properly interpreting legal provisions	P7U_U	P7S_UW
<b>Z2_U05</b>	conduct, in a precise and understandable way, a debate about selected problems of modern management, using different theoretical approaches and personal observations and views	P7U_U	P7S_UK
<b>Z2_U06</b>	use a foreign language at B2+ level of the Common European Framework of Reference for Languages and specialist terminology in particular in the field of organisational management	P7U_U	P7S_UK
<b>Z2_U07</b>	work effectively in the team, and by taking over the role of the leader, he can lead the team's work by setting priorities and coordinating the performance of tasks	P7U_U	P7S_UO
<b>Z2_U08</b>	plan his or her professional development independently and pursue his or her own lifelong learning, using modern self-education tools and inspire others to develop themselves	P7U_U	P7S_UU
<b>SOCIAL COMPETENCES: THE GRADUATE IS READY TO</b>			
<b>Z2_K01</b>	critically assess knowledge and content on management processes and recognise the importance of knowledge in solving cognitive problems including management decisions	P7U_K	P7S_KK
<b>Z2_K02</b>	consult experts when difficulties arise in solving cognitive and practical management tasks	P7U_K	P7S_KK
<b>Z2_K03</b>	initiating public-interest projects and inspire others to engage in social activities, recognising the importance of corporate social responsibility and obligations related to organisational management	P7U_K	P7S_KO
<b>Z2_K04</b>	Take professional challenges, think and act in an entrepreneurial way, respond to changes in the labour market	P7U_K	P7S_KO
<b>Z2_K05</b>	responsibly perform the professional role and develop achievements and maintain the ethos of the managerial profession, also in the context of changing social needs	P7U_K	P7S_KR
<b>Z2_K06</b>	observe and develop ethical attitudes and social sensitivity while fulfilling the obligations of a manager	P7U_K	P7S_KR

**Explanation of the markings in symbols:**

P6S – PQF level 6, characteristics typical of higher education qualifications

P6U – reference to universal PQF characteristics

WG- category of knowledge, scope and depth

WK – category of knowledge, context

UW- category of skills, use of knowledge

UO – category of skills, organisation of work

UK – category of skills, communication

UU – category of skills, learning

KK – category of social competence, assessment (critical)

KO – category of social competence, responsibility

KR– category of social competences, professional role